



City division sponsoring trade mission to Spain

Journal Staff Report

The city of Albuquerque's International Trade Division is seeking Albuquerque metropolitan area companies seeking to position their products and/or services in Spain.

The International Trade Division is sponsoring an official trade mission to Spain from Oct. 16-27.

The Division has been asked by ISTECH Inc. coordinators, the Albuquerque Hispano Chamber of Commerce and Spanish authorities to lead a trade mission of Albuquerque companies in the following sectors: hi-technology, renewable energy, biotechnology, biomedicine/ health care, architectural design and film. The mission is to recruit prospective companies that have the opportunity of doing future businesses with companies in Spain.

The International Trade Division is analyzing industry cluster databases and working with the Albuquerque Hispano Chamber of Commerce directories to identify companies that offer products and services with prospective export markets in Spain and other nations in the European Union.

The trip will consist of business-to-business matchmaking sessions in Málaga, Spain, and business visits to three key cities in the Andalucía region with the main purpose of meeting with World Trade Centers and Chambers of Commerce and Industry Associations from Sevilla, Granada and Córdoba.

The price of this trip is of \$2,800 including nine days, 10 nights in Spain, round-trip airfare, lodging and local transportation. Space is limited. For additional information call 768-3256 or e-mail asolis@cabq.gov; or contact Mary Ann Jones, International Sales Manager at the Albuquerque Hispano Chamber of Commerce, at 842-9003 or e-mail maryann_jones@ahcnm.org.